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	Designation	Wide Entry Letter Tray		
	Name	Gloss »cep		
	Product No.	135-2 + G		
	Lyreco	8103511-8103522		
	Target Market	Offices, SoHo		
Product Features	Consumer Benefit			
Designed with smooth rounded contours Combination of high gloss and matt surface finish		sign, harmonising with all styles of		
Document entry is edgeways by the long side of the tray	\Rightarrow Files are easier to	office, both in business and at home. \Rightarrow Files are easier to grip and identify by their spine label -		
		rapid and easy handling. ⇒ Seems less obtrusive on the desk than a front-loading trav.		
Vide and sloping frontal cut-out	⇒ Facilitates insertio	\Rightarrow Facilitates insertion of documents and makes it easier to		
Solid floor, with a raised base section in the shape of a		reach into the tray below when stacked. \Rightarrow Gives extra rigidity under heavy load.		
yperbola		\Rightarrow Enhances the quality feel.		
wide lateral strengthening sections		\Rightarrow Facilitates stacking of trays \Rightarrow Allows the user to slide trays into either a		
	vertical stacking o	r staggered formation.		
	\Rightarrow The new132/2+ is version.	perfectly compatible with the old		
Fits 4 optional Risers (Mod. 210+)	\Rightarrow Increases the usa	ble height by 5 cm.		
Compatible with the organiser 149/4	⇒ Creates a very state handy all small off	ble and compact set, for keeping fices supplies.		
Gloss Colour	\Rightarrow Dynamic and bright	nt colours		
Jseful dimensions: 328 x 245 mm H 50 mm Overall dimensions: 341 x 265 mm H 65,4 mm	$\begin{array}{rcl} \Rightarrow & Takes \ documents \\ \Rightarrow & Capacity \ 420 \ shee \end{array}$	•		
Material : impact polystyrene	\Rightarrow Robust and rigid.	or a better environmental protection.		
100% Made in FranceFactory ISO 9001, ISO 14001 andOHSAS 18001 certified	highest Quality an	e product is manufactured to the d Environmental standards and with alth and Safety of employees.		

Why list this product in your catalogue?	The excellent price/quality ratio suggests a possible target of between 1/4 and 1/3 of the market for budget priced fully specified stacking trays.
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Suggested catalogue text

Wide entry letter tray. Elegant and unobtrusive. Highly practical, with a wide aperture in front, it will enable you easily to organise, retrieve and handle contents.

It holds files up to 24 x 32 cm in size. Trays can be stacked vertically or in staggered formation, and the new tray can be stacked on top of the old model. Overall dimensions: 341 x 265 mm H 65.4 mm. Moulded in highly robust impact resistant polystyrene, 100% recyclable.

Available	%	Barcode	Unit of Sale	Letter tray
Colours	Sales		Dimensions UoS (mm)	341 x 265 H 65,4
			Weight UoS	225 g
Anise	New	3462159006680	Pack Quantity	Box of 10
Pretty Pink			Pack Dimensions (mm)	360 x 280 H 360
	New 3462159006710	3462159006710	Pack Weight	2,65 kg
			Pallet : number of units	240
			Pallet : W x L x H (mm)	1200 x 800 H 1205